

January 2001

EB 2001-02

1999 Publications

**Department of Applied Economics and
Management**

Cornell University

Compiled by

Carol Peters

**Department of Applied Economics and Management
College of Agriculture and Life Sciences
Cornell University
Ithaca, NY 14853-7801**

Introduction

This report lists publications produced by faculty and staff in the Department of Applied Economics and Management at Cornell University from January 1999 through December 1999. Publications are prepared under several subject matter categories, which is illustrative of the department faculty's diverse interests. Subject matter categories include:

Farm business analysis	Food industry management and markets
Income tax management	Community development
Farm transition planning	Economic development
Human resource management	Ag and the environment
Farm labor policy and regulations	Farmland protection
Finance	Environmental and resource economics
Dairy markets and policy	International development
Horticultural product markets	International trade
Cooperative enterprise	Applied economics and analytical methods
Agricultural and food policy	

At the back of this bulletin, publications are indexed by author and subject matter category for ease in identifying articles of interest to the reader.

To obtain single copies of most bulletins published in the department's EB (Extension Bulletin), RB (Research Bulletin), SP (Staff Paper) and WP (Working Paper) series, requests may be sent to:

Publication Office
Dept. of Applied Economics and Management
Warren Hall
Cornell University
Ithaca, NY 14853-7801

In instances where there is a charge for publications, the reference citation will indicate to which office orders should be directed. Requests for copies of journal articles and other miscellaneous publications may be sent directly to the author(s) at the department address above.

Some bulletins are also available on the web. In these cases, the web site is listed in the reference. For a more complete list of department series publications available for recent years, please visit our web site at:

<http://www.cals.cornell.edu/aem/>

TABLE OF CONTENTS

	<u>Page</u>
Books	1
Book chapters	1
Abstracts, proceedings and contributed papers.....	2
Journal articles	5
Magazine articles	7
Miscellaneous publications.....	8
Newsletters, Newsletter articles, News releases	10
Extension Bulletin (EB) series.....	14
Research Bulletin (RB) series.....	16
Staff Paper (SP) series	17
Working Paper (WP) series	18
 INDEXES	
Author	20
Subject Matter Area.....	22

BOOKS

Index
No.

1. CHAPMAN, D. *Environmental Economics: Theory, Application, and Policy*. Reading, MA: Addison Wesley Longman, Inc., 1999. 423 pp.
2. CHAPMAN, D. *Instructor's Manual to accompany Environmental Economics*. First edition. Reading, MA: Addison Wesley Longman, Inc., 1999. 450 pp.
3. CONRAD, J.M. *Resource Economics*. New York: Cambridge University Press, 1999. 213 pp.
4. Dore, M.H.I. and T.D. MOUNT (eds.). *Global Environmental Economics, Equity and the Limits to Markets*. Madison, MA: Blackwell Publishers, 1999. 355 pp.
5. Lele, U., W. LESSER and G. Horstkotte-Wesseler (eds.). *Intellectual Property Rights in Agriculture: The World Bank's Role in Assisting Borrower and Member Countries*. Environmentally and Socially Sustainable Development - Rural Development Series. Washington, DC: The World, 1999. 87 pp.

BOOK CHAPTERS

6. BARRETT, C.B. "**Debt Crises in the Third World.**" In O'Hara, P.A. (ed.), *Encyclopedia of Political Economy*, Vol. 1, A-K. London: Routledge, 1999. pp. 183-186.
7. BARRETT, C.B. "**Integrated Conservation and Development Projects.**" In O'Hara, P.A. (ed.), *Encyclopedia of Political Economy*, Vol. 1, A-K. London: Routledge, 1999. pp. 541-543.
8. BARRETT, C.B. "**Structural Adjustment Policies.**" In O'Hara, P.A. (ed.), *Encyclopedia of Political Economy*, Vol. 2, L-Z. London: Routledge, 1999. pp. 1115-1117.
9. BARRETT, C.B. "**The Economic and Ethical Ambiguities of African Debt Forgiveness.**" In Charlton, M. (ed.), *Crosscurrents: International Relations in the Post-Cold War Era*. Toronto: Nelson Canada Press, 1999. pp. 402-416.
10. BARRETT, C.B. and M.R. Carter. "**Microeconomically Coherent Agricultural Policy Reform in Africa.**" In Paulson, J., (ed.), *African Economies in Transition, Volume 2: The Reform Experiences*, Chapter 6. London: Macmillan, 1999. pp. 288-347.
11. BILLS, N.L. and B.F. STANTON. "**Trends in Land Use.**" In Hirschl, T.A. and T.B. Heaton (eds.), *New York State in the 21st Century*, Chapter 11. Westport, CT: Praeger Publishers, 1999. pp. 169-184.
12. CHAPMAN, D., J. Agras and V. Suri. "**Industrial and Resource Location, Trade, and Pollution.**" In Dore, M.H.I. and T.D. Mount (eds.), *Global Environmental Economics, Equity and the Limits to Markets*, Chapter 12. Madison, MA: Blackwell Publishers, 1999. pp. 267-284.
13. CHAU, N.H. and O. Stark. "**Human-Capital Formation, Asymmetric Information, and the Dynamics of International Migration.**" In Razin, A. and E. Sadka (eds.), *The Economics of*

Globalization: Policy Perspectives from Public Economics, Chapter 15. New York: Cambridge University Press, 1999. pp. 333-372.

14. CHRISTY, R.D. and D. Andrews. "**The Profitability of Slavery: A Review of the Classical Economic Position.**" In Durant, T.J. and J.D. Knotterus (eds), *Plantation Society and Race Relations: The Origins of Inequality*, Chapter 8. Westport, CT: Praeger, 1999. pp. 89-99.
15. LESSER, W., G. Horstkotte-Wesseler, U. Lele and D. Byerlee. "**Intellectual Property Rights, Agriculture, and the World Bank.**" In Lele, U., W. Lesser, and G. Horstkotte-Wesseler (eds.), *Intellectual Property Rights in Agriculture: The World Bank's Role in Assisting Borrower and Member Countries, Environmentally and Socially Sustainable Development - Rural Development Series*. Washington, DC: The World Bank, September 1999. pp. 1-21.
16. McNamara, P.E. and C.K. RANNEY. "**The Changing Income Distribution in New York State.**" In Hirschl, T.A. and T.B. Heaton (eds.), *New York State in the 21st Century*, Chapter 2. Westport, CT: Praeger Publishers, 1999. pp. 17-34.

ABSTRACTS, PROCEEDINGS, CONTRIBUTED PAPERS

17. BARRETT, C.B. "**Does Food Aid Stabilize Food Availability?**" In Paarlberg, R. and T.L. Roe (eds.), *Policy Reform, Market Stability, and Food Security*. Proceedings of a Conference of the International Agricultural Trade Research Consortium, September 1999. pp. 199-208. (<http://www1.umn.edu/iatrc/proced.html>)
18. BARRETT, C., S. Sherlund and A. Adesina. "**Dealing with Disequilibrium: The Effects of a Macroeconomic Shock on Plot-Level Technical Efficiency among Ivorian Smallholders.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1313.
19. BILLS, N. and J. Cosgrove. "**Agricultural Districts: Lessons from New York.**" In *The Performance of State Programs for Farmland Retention*. Proceedings of the National Research Conference, Columbus, OH, September 10-11, 1998. pp. 73-104.
20. Christiaensen, L. and R. BOISVERT. "**Evaluating Readily Available Static Food Security Indicators Relative to a Comprehensive Dynamic Benchmark: A Case Tested in Mali.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1327.
21. CHRISTY, R.D. "**Niche Markets and Micro-Enterprise-Centered Rural Development Strategies.**" Invited Paper, International Conference of the Latin American and Caribbean Association of Agricultural Economics, Port-of-Spain, Trinidad, June 30-July 2, 1999.
22. DE GORTER, H., J. Peterson and B. Minten. "**Economic Costs of the U.S. Wheat Export Enhancement Program: Manna from Heaven or from Taxpayers?**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1305.
23. Desta, S., D.L. Coppock and C.B. BARRETT. "**Opportunities for Asset Diversification in a Livestock System: The Case of the Pastoral Boran of Southern Ethiopia.**" In Eldridge, D. and D. Freudenberger (eds.), *People and Rangelands: Building the Future*, Vol. 1, Townsville, Australia: IRC, 1999. 2 pp.

24. Fogleman, S., R. MILLIGAN, T. MALONEY and W. KNOBLAUCH. "**Employee Compensation and Satisfaction on Dairy Farms in the Northeast.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1296.
25. GLOY, B. and J. Akridge. "**Segmenting the Commercial Producer Market for Agricultural Inputs.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1322.
26. Hranaiova, J. and W.G. TOMEK. "**The Timing Option in Futures Contracts and Price Behavior at Contract Maturity.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1302.
27. LESSER, W. "**An Economic Approach to Identifying an 'Effective Sui Generis System' for Plant Variety Protection under TRIPS.**" Paper presented at conference on The Shape of the Coming Agricultural Biotechnology Transformation: Strategic Investment and Policy Approaches from an Economic Perspective. Rome, Italy, June 17-19, 1999.
28. LESSER, W. "**The Elements of an Effective Sui Generis System for the Protection of Plant Varieties.**" Paper presented at the UPOV-WIPO-WTO Joint Symposium on the Protection of Plant Varieties under Article 27.3(b) of the TRIPS Agreement. Geneva, Switzerland, February 15, 1999.
29. LESSER, W. "**'Holding Up' the Public Agbiotech Research Sector over Component Technologies.**" Paper presented at conference on Transitions in Agbiotech: Economics of Strategy and Policy. Washington, DC, June 1999.
30. LESSER, W. "**Plant Breeding, Plant Patents and Yield: Benefits of Patenting US Style.**" Abstract in *Proceedings -- World Soybean Research Conference VI*. Chicago, IL, August 1-7, 1999.
31. LESSER, W., T.M. SCHMIT and L.M. Ruiz. "**National Breeding Programs as Technology Sellers: Marketing Elite Germplasm for GMOs by Developing Countries.**" Paper presented at the AAEE pre-conference session on Industrialization, Globalization and International Development. Nashville, TN, August 6-7, 1999.
32. Li, J.R. and C. BARRETT. "**Distinguishing between Equilibrium and Integration in Markets Analysis.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1286.
33. Martin, E. and H. DE GORTER. "**The Agreement on Agriculture and the CAP: The Reform of the Fruit and Vegetable Common Market Organization.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1283.
34. McNamara, P.E. and C.K. RANNEY. "**Hired Farm Labor and Health Insurance Coverage.**" Paper presented at the conference on The Dynamics of Hired Farm Labor: Constraints and Community Response, Longwood Gardens, PA, October 26, 1999.
35. MILLIGAN, R.A. "**Becoming an Employer of Choice -- Putting it all Together for Business Success.**" *1999 Southeast Dairy Herd Management Conference Proceedings*, Macon, GA, November 17, 1999. pp. 94-97.
36. MILLIGAN, R.A. "**How to be a Great Boss.**" *Proceedings from the 1999 New Jersey Annual Vegetable Conference*, Atlantic City, NJ, January 19-21, 1999. pp. 39-40.
37. MILLIGAN, R.A. "**Human Resources Risk.**" *Proceedings from the Tri-State Risk Management Education Conference*, Pocono Manor, PA, May 6, 1999. 16 pp.

38. MILLIGAN, R.A. "**Leadership: Coaching to Develop People.**" *Proceedings from the Workforce Management for Farms and Horticultural Businesses Conference*, Camp Hill, PA, January 13-15, 1999. pp. 40-44.
39. MILLIGAN, R.A. "**The Manager/Supervisor as Coach -- Listening, Feedback, Trust.**" *1999 Southeast Dairy Herd Management Conference Proceedings*, Macon, GA, November 17, 1999. pp. 88-93.
40. MILLIGAN, R.A. "**Managing People for Productivity and Profit.**" *Proceedings from the 1999 New Jersey Annual Vegetable Conference*, Atlantic City, NJ, January 19-21, 1999. pp. 37-38.
41. MILLIGAN, R.A. "**Personnel Management... Great Communication.**" 1999 Turf & Grounds Exposition On-Site Program Education/Resource Guide, November 1999.
42. MILLIGAN, R.A. "**Thriving in a Time of Unprecedented Change.**" *1999 Southeast Dairy Herd Management Conference Proceedings*, Macon, GA, November 17, 1999. pp. 77-87.
43. MILLIGAN, R.A. and B.L. Erven. "**How Much Are Your Employees Worth?**" *Proceedings from the Workforce Management for Farms and Horticultural Businesses Conference*, Camp Hill, PA, January 13-25, 1999. pp. 1-9.
44. MOUNT, T. "**Market Power and Price Volatility in Restructured Markets for Electricity.**" Paper presented at the Hawaii International Conference on System Sciences Conference, Hawaii, January 5-8, 1999. 12 p.
45. PETERSON, J. "**Optimal Agricultural Land Pricing Policies under Multiple Externalities in a Global Economy.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1306.
46. POE, G., R. Ethier, W. SCHULZE and M. Welsh. "**Payment Certainty in Discrete Choice Contingent Valuation Responses: Results from a Field Validity Test.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1295.
47. SCHMIT, T., R. BOISVERT and L. TAUER. "**Measuring the Risks of Dairy Producers.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1309.
48. STEPHENSON, M.W. "**Global Demand for Dairy Products and World Trade Issues.**" Paper presented to the *American Holstein Congress*, Santiago, Chile, April 1999. 8 pp.
49. STEPHENSON, M.W. "**Multiple Component Pricing in the Northeast.**" Paper presented at *Agribasics Dairy Seminar*, February 1999. 6 pp.
50. TAUER, L.W. and N. Lordkipanidze. "**Productivity of Dairy Production in Individual States.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1301.
51. UVA, W.L., T.C. Weiler, L.D. Albright and D.A. Haith. "**Risk Analysis of Adopting Zero Runoff Subirrigation Systems in Greenhouses Using Monte Carlo Simulation.**" Abstract in *HortScience*, Vol. 34, No. 3, 1999. p. 477.

52. UVA, W.L., T.C. Weiler and R.A. MILLIGAN. "**Capital Investment Analysis of Adopting Zero Runoff Subirrigation Systems in Greenhouse Operations.**" Abstract in *HortScience*, Vol. 34, No. 3, 1999. p. 545.
53. WHITE, G.B. "**Economics of CA Storage.**" In *CA Storage: Meeting the Market Requirements*. Proceedings, NRAES-136 Workshop. Ithaca, NY, August 18, 1999. pp. 43-48.
54. WHITE, G.B., B.L. ANDERSON and J.M. HAGEN. "Extension's Role in Increasing Economic Growth in the Agricultural Food Industry: A Project in Central New York State." In *The Role of Extension Education in a Global World, Volume 1*, Proceedings of the 14th European Seminar on Extension Education, Cracow, Poland, 1999. pp. 124-132.

JOURNAL ARTICLES

55. Agras, J. and D. CHAPMAN. "**A Dynamic Approach to the Environmental Kuznets Curve Hypothesis.**" *Ecological Economics*, Vol. 28, 1999. pp. 267-277.
56. Agras, J. and D. CHAPMAN. "**The Kyoto Protocol, CAFE Standards, and Gasoline Taxes.**" *Contemporary Economic Policy*, Vol. 17, No. 3, July 1999. pp. 296-308
57. Alm, J., G.H. McClelland and W.D. SCHULZE. "**Changing the Social Norm of Tax Compliance by Voting.**" *Kyklos*, Vol. 52, 1999. pp. 141-171.
58. BARRETT, C.B. "The Economics of Biodiversity." Solicited comment on R. David Simpson's article, *Issues in Science and Technology*, Vol. 15, No. 4, Summer 1999. pp. 16-18.
59. BARRETT, C.B. "**The Effects of Real Exchange Rate Depreciation on Stochastic Producer Prices in Low-Income Agriculture.**" *Agricultural Economics*, Vol. 20, No. 3, 1999. pp. 215-230.
60. BARRETT, C.B. "**The Microeconomics of the Developmental Paradox: On the Political Economy of Food Price Policy.**" *Agricultural Economics*, Vol. 20, No. 2, 1999. pp. 159-172.
61. BARRETT, C.B. "**On Pluralistic Ethics and the Economics of Compassion.**" *Bulletin of the Association of Christian Economists*, Spring 1999. pp. 20-35.
62. BARRETT, C.B. "**Stochastic Food Prices and Slash-and-Burn Agriculture.**" *Environment and Development Economics*, Vol. 4, 1999. pp. 161-176.
63. BARRETT, C.B. and D. Bailey. "**Are Agricultural Experiment Station Faculty Salaries Competitively or Monopsonistically Determined?**" *Agricultural and Resource Economics Review*, Vol. 28, No. 1, April 1999. pp. 1-10.
64. BARRETT, C.B. and R. Grizzle. "**A Holistic Approach to Sustainability Based on Pluralism Stewardship.**" *Environmental Ethics*, Vol. 21, Spring 1999. pp. 23-42.
65. BARRETT, C.B. and W. Turongpun. "**The Firm-Level Effects of European Monetary Unification.**" *Managerial Finance*, Vol. 25, No. 11, 1999. pp. 35-42.

66. BARRETT, C.B., S. Mohapatra and D.L. Snyder. "**The Dynamic Effects of U.S. Food Aid.**" *Economic Inquiry*, Vol. 37, No. 4, 1999. Pp. 647-656.
67. Basu, A.K. and N.H. CHAU. "**Adverse Selection, Asymmetric Information, and Foreign Investment Policies.**" *International Review of Economics and Finance*, Vol. 8, 1999. pp. 239-252.
68. CHAU, N.H. and O. Stark. "**Migration under Asymmetric Information and Human Capital Formation.**" *Review of International Economics*, Vol. 7, No. 3, 1999. Pp. 455-483.
69. CHRISTY, R.D. and C. Ing. "**Analyzing Establishment Growth within New York Food Manufacturing Industries from 1987-1995.**" *Journal of Food Distribution Research*, Proceedings Issue, 38th Annual Meeting, Vol. 39, No. 1, 1999. pp. 91-105.
70. Chung, C. and H.M. KAISER. "**Distribution of Gains from Research and Promotion in Multistage Production Systems: Comment.**" *American Journal of Agricultural Economics*, Vol. 81, August 1999. pp. 593-597.
71. Chung, C. and H.M. KAISER. "**Measurement of Advertising Effectiveness Using Alternative Measures of Advertising Exposure.**" *Agribusiness*, Vol. 15, No. 4, 1999. pp. 525-537.
72. CONRAD, J.M. "**The Bioeconomics of Marine Sanctuaries.**" *Journal of Bioeconomics*, Vol. 1, No. 2, 1999. pp. 205-218.
73. Erickson, J.D., D. CHAPMAN, T.J. Fahey and M.J. Christ. "**Non-Renewability in Forest Rotations: Implications for Economic and Ecosystem Sustainability.**" *Ecological Economics*, Vol. 31, No. 1, 1999. pp. 91-106.
74. Ethier, R., R. Zimmerman, T. MOUNT, W. SCHULZE and R. Thomas. "**A Uniform Price Auction with Locational Price Adjustments for Competitive Electricity Markets.**" *Electrical Power and Energy Systems*, Vol. 21, 1999. pp. 103-110.
75. GLOY, B.A. and P.V. Preckel. "**Symbolic Mathematics Programs: A Tool for the Applied Economist.**" *Review of Agricultural Economics*, Vol. 21 (Fall/Winter), 1999. pp. 563-578.
76. LESSER, W., J. Bernard and K. Billah. "**Methodologies for Ex Ante Projections of Adoption Rates for Agbiotech Products: Lessons Learned from rBST.**" *Agribusiness*, Vol. 15, No. 2, Spring 1999. pp. 149-162.
77. McNamara, P.E., C.K. RANNEY, L.S. Kantor and S.M. Krebs-Smith. "**The Gap Between Food Intakes and the Pyramid Recommendations: Measurement and Food System Ramifications.**" *Food Policy*, Vol. 24, 1999. pp. 117-133.
78. Mohapatra, S., C.B. BARRETT, D.L. Snyder and B. Biswas. "**Does Food Aid Really Discourage Food Production?**" *Indian Journal of Agricultural Economics*, Vol. 54, No. 2, 1999. pp. 212-219.
79. Novak, M.P. and E. LADUE. "**Application of Recursive Partitioning to Agricultural Credit Scoring.**" *Journal of Agricultural and Applied Economics*, Vol. 31, No. 1, April 1999. pp. 109-122.
80. POE, G. L. "**'Maximizing the Environmental Benefits per Dollar Expended': An Economic Interpretation and Review of Agricultural Environmental Benefits and Costs.**" *Society & Natural Resources*, Vol. 12, 1999. pp. 571-598.

81. POE, G.L. and R.C. Bishop. "**Valuing the Incremental Benefits of Groundwater Protection when Exposure Levels are Known.**" *Environmental and Resource Economics*, Vol. 13, 1999. pp. 341-367.
82. Reardon, T., C.B. BARRETT, V. Kelly and K. Savadogo. "**Policy Reforms and Sustainable Agricultural Intensification in Africa.**" *Development Policy Review*, Vol. 17, No. 4, December 1999. pp. 293-313.
83. Rondeau, D., W.D. SCHULZE and G.L. POE. "**Voluntary Revelation of the Demand for Public Goods Using a Provision Point Mechanism.**" *Journal of Public Economics*, Vol. 72, 1999. pp. 455-470.
84. Stefanides, Z. and L.W. TAUER. "**The Empirical Impact of Bovine Somatotropin on a Group of New York Dairy Farms.**" *American Journal of Agricultural Economics*, Vol. 81, No. 1, February 1999. pp. 95-102.
85. TOMEK, W.G. and H.M. KAISER. "**On Improving Econometric Analyses of Generic Advertising Impacts.**" *Agribusiness*, Vol. 15, No. 4, 1999. pp. 485-500.
86. Vande Kamp, P.R. and H.M. KAISER. "**Irreversibility in Advertising-Demand Response Functions: An Application to Milk.**" *American Journal of Agricultural Economics*, Vol. 81, May 1999. pp 385-396.
87. Watanabe, Y., N. Suzuki and H.M. KAISER. "**Predicting Japanese Dairy Consumption Behavior Using Qualitative Survey Data.**" *Agribusiness*, Vol. 15, No. 1, 1999. pp. 71-79.
88. Wilde, P.E., P.E. McNamara and C.K. RANNEY. "**The Effect of Income and Food Programs on Dietary Quality: A Seemingly Unrelated Regression Analysis with Error Components.**" *American Journal of Agricultural Economics*, Vol. 81 (November 1999). pp. 959-971.

MAGAZINE ARTICLES

89. ANDERSON, B. and B. HENEHAN. "**How is Your Dairy Co-op Doing?**" *Hoard's Dairyman*, October 25, 1999.
90. BILLS, N. and G. POE. "**Tougher Water Quality Regulations Will Force All Livestock and Poultry Farms into Nutrient and Waste Plans by 2008.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. p. 11.
91. Harper, J.K. and G.B. WHITE. "**Managing Risk in Fruit and Vegetable Production.**" *Crop Insurance Today*, Vol. 32, No. 3, August 1999. pp. 11-14.
92. LADUE, E. "**Consider Locking in Low Fixed-Rates on at Least Some of Your Long-Term Needs.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. pp. 10-11.
93. LADUE, E.L. "**Taxes Can Ruin Your Retirement Plans.**" *Hoard's Dairyman*, Vol. 144, No. 3, February 10, 1999. pp. 91-92.

94. MILLIGAN, R.A. "**Help Wanted.**" *American Nurseryman*, Fall 1999.
95. MILLIGAN, R.A. "**Help Wanted.**" *Golf Course Management*, June 1999. pp. 37-44.
96. MILLIGAN, R.A. "**Help Wanted.**" *Interior Landscape*, Fall 1999. pp. 14-17.
97. MILLIGAN, R.A. and S. Fogleman. "**The Missing Ingredient.**" *Northeast Dairy Business*, September/October 1999. pp. 26-27.
98. STEPHENSON, M.W. "**We're Getting Less of the Retail Dollar, But...**" *Hoard's Dairyman*, Vol. 144, No. 12, July 1999. p. 487.
99. STEPHENSON, M.W. "**Low Feed Costs Will 'Cush' Net Milk Returns Until Mid-Year.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. pp. 6-7.
100. STEPHENSON, M.W. "**Forecasters Predict Lower Base Milk Prices.**" *Hoard's Dairyman*, Vol. 144, No. 20, December 1999. p. 837.
101. TOMEK, W. "**First-Half Grain and Feed Markets Offer Opportunities to Lock Down Feed Costs.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. p. 7.
102. UVA, W.L., T.C. Weiler and R.A. MILLIGAN. "**Zero the Hero I.**" *Greenhouse Grower*, January 1999. pp. 158, 160.
103. UVA, W.L., T.C. Weiler and R.A. MILLIGAN. "**Zero the Hero II.**" *Greenhouse Grower*, February 1999. pp. 68, 70.
104. UVA, W.L., T.C. Weiler and R.A. MILLIGAN. "**Zero the Hero III.**" *Greenhouse Grower*, March 1999. pp. 44, 47-48, 50.
105. WHITE, G. "**Processor Consolidations and Fierce Export Competition to Take a Toll on Fruit Growers.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. p. 10.

MISCELLANEOUS PUBLICATIONS

106. Bailey, D., C.B. BARRETT, P.D. Little and F. Chabari. "**Livestock Markets and Risk Management Among East African Pastoralists: A Review and Research Agenda.**" GL-CRSP Pastoral Risk Management Project Technical Report 3/99, Logan, UT, July 1999.
107. BARRETT, C.B. and M.R. Carter. "**Can't Get Ahead for Falling Behind: New Directions for Development Policy to Escape Poverty and Relief Traps.**" USAID BASIS Policy Brief, Madison, Wisconsin: USAID BASIS Management Entity, November 1999.
108. BARRETT, C.B. and Y.N. Yang. "**Rational Incompatibility with International Product Standards.**" International Agricultural Trade Research Consortium (IATRC) Working Paper #99-9, St. Paul, MN, September 1999 (revised February 2000).
109. Erven, B. and R.A. MILLIGAN. "**Dairy Farm Success Through People-Oriented Management.**" NEDPA Workshop, June 22, 1999. 10 pp.

110. HATTERY, M. "**Opportunities for Highway Cooperation in Genesee County: Final Report.**" Management and Finance Series: Report Number 14, Local Government Program, Department of Agricultural, Resource and Managerial Economics, Cornell University, August 1999.
111. HATTERY, M. "**Fiscal Impacts and Municipal Options for the Town and Village of Alfred, New York.**" Management and Finance Series: Report Number 12, Local Government Program, Department of Agricultural, Resource and Managerial Economics, Cornell University, August 1999.
112. HATTERY, M. "**Opportunities for Highway Cooperation in Genesee County: Phase II Report.**" Management and Finance Series: Report Number 11, Local Government Program, Department of Agricultural, Resource and Managerial Economics, Cornell University, April 1999.
113. HATTERY, M. "**The Impact of Sales Tax Sharing on Town and Village Property Tax Burdens in Allegany County, New York.**" Management and Finance Series: Report Number 13, Local Government Program, Department of Agricultural, Resource and Managerial Economics, Cornell University, July 1999.
114. HATTERY, M. and D. Wilcox. "**How to Develop a Multi-Year Capital Plan: Planning Saves Time and Money.**" Water Sense: Financial Drinking Water News for America's Small Communities, Vol. 5, No. 3, National Drinking Water Clearinghouse, West Virginia University, Morgantown, VA, Summer 1999. pp. 6-10.
115. HATTERY, M., D. Wilcox and K. Bailey. "**The Municipal Budget Workbook: Getting Started - Guidelines for Using an Excel Spreadsheet for Creating Municipal Budgets.**" Cornell Local Government Program Training Materials Series, Department of Agricultural, Resource and Managerial Economics, Cornell University, February 1999.
116. HENEHAN, B. "**Questions You Should Answer Before Starting a New Dairy Processing Enterprise.**" Mimeo. 7 pp. (<http://www.cpdmp.cornell.edu>)
117. Li, J.R. and C.B. BARRETT. "**Distinguishing Between Equilibrium and Integration in Markets Analysis.**" International Agricultural Trade Research Consortium (IATRC) Working Paper #99-8, St. Paul, MN, August 1999. 21 pp. (<http://www1.umn.edu/iatrc/workpap.html>)
118. Little, P.D., B. Cellarius, C.B. BARRET and D.L. Coppock. "**Economic Diversification and Risk Management Among East African Herders: A Preliminary Assessment.**" GL-CRSP Pastoral Risk Management Project Technical Report 02/99, Logan, UT, July 1999.
119. MALONEY, T.R. and R.A. MILLIGAN. "**Managing People for Peak Performance and Job Satisfaction.**" Golf Course Superintendents Association of America, Lawrence, KN, August 1999.
120. MILLIGAN, R.A. "**Becoming the Employer of Choice.**" Presentation workbook, 1999 Long Island Business Management Workshop, Ronkonkoma, NY, January 21, 1999.
121. MILLIGAN, R.A. "**Keys for Individuals, Families and Agricultural Businesses Thriving During Periods of Rapid Change.**" Thriving in a Time of Change -- 1999 Conference, Holiday Inn, Ithaca, NY, May 18, 1999. 28 pp.

122. MILLIGAN, R.A. "**Managing People for Peak Performance and Job Satisfaction.**" Workshop workbook, Seminar for New Brunswick Advanced Agricultural Leadership Program, Ithaca, NY, February 18, 1999.
123. MILLIGAN, R.A. "**Thriving in Times of Rapid Change: Keys to Success and an Enabling Process.**" Presentation workbook, Managing Change in Agriculture Regional Workshop, Nashville, TN, March 9-11, 1999. 26 pp.
124. MILLIGAN, R.A. "**Work Force Issues: Becoming an Employer of Choice.**" Presentation handout, Regional Turf & Grounds Conference, Southeast and Western, February 1999. 9 pp.
125. Morton, L.W. and N.L. BILLS. "**Survey of Rural Community Health Care Capacities and Structures, 1998.**" Cornell Cooperative Extension Bulletin, Cornell University, Ithaca, NY, 1999. 361 pp.
126. Rao, S.T., T.D. MOUNT, G. Dorris and G. Sistla. "**Least Cost Control Strategies to Reduce Ozone in the Northeastern Urban Corridor.**" Final Report 00-01, prepared for the NYS Energy Research and Development Authority, Albany, NY, October 1999. 144 pp.
127. Santos, C., W. KNOBLAUCH and D. Gross. "**Final Report - An Evaluation of Nutrient Management Planning and Impacts: French Creek Watershed, Chautauqua County, New York.**" Mimeograph, Department of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, October 8, 1999. 23 pp.
128. STEPHENSON, M.W. "**Milk Price Volatility -- Past, Present and Future?**" IDRMER 100-B1, The Ohio State University, April 1999. (<http://www.agecon.ag.ohio-state.edu/dairyRME/dr100.htm>)
129. STEPHENSON, M.W. "**Testimony on Federal Dairy Policy and the Federal Milk Order Reform Final Decision.**" Presented to the Subcommittee on Livestock, Dairy and Poultry, Committee on Agriculture, U.S. House of Representatives, Washington, DC, September 1999.
130. UVA, W.L. "**The Economic Dimensions of the Greenhouse Industry in New York.**" Informational brochure, Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, NY. December 1999.

NEWSLETTERS, NEWSLETTER ARTICLES, NEWS RELEASES

131. CHUNG, C. and H.M. KAISER. "**Distribution of Gains from Commodity Checkoff Programs: Research vs. Promotion.**" *NICPRE Quarterly*, Vol. 5, No. 1, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, First Quarter 1999. pp. 3-4.
132. CHUNG, C. and H.M. KAISER. "**Measuring Advertising Effectiveness: An Issue of Measuring Advertising Intensity.**" NEC-63 Spring 1999 Abstract. *NICPRE Quarterly*, Vol. 5, No. 3, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Third Quarter 1999. p. 3.

133. CHUNG, C. and H.M. KAISER. "**Measuring Advertising Effectiveness: Expenditure vs. Gross Rating Point.**" *NICPRE Quarterly*, Vol. 5, No. 2, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Second Quarter 1999. pp. 1-2.
134. Crespi, J.M. and R.J. Sexton. "**Have Expenditures to Advertise California Almonds been Effective?**" *NICPRE Quarterly*, Vol. 5, No. 4, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Fourth Quarter 1999. pp. 3-4.
135. CUYKENDALL, C.H. and G.B. WHITE. "**Economics of Drip Irrigation for Grape Vineyards in New York State.**" *Grape Research News*, Vol. 10, No. 1, New York State Agricultural Experiment Station, Geneva, NY, July 1999.
136. Danes, S.M. and R.A. MILLIGAN. "**Healthy Individuals = Healthy Businesses.**" *University of Minnesota Dairy Initiatives*, Vol. 8, No. 2, Fall 1999. pp. 10-11.
137. HENEHAN, B. *Cooperative Notes*. Vol. 11, No. 2, Newsletter of the Northeast Cooperative Council, 1999. 6 pp.
138. HENEHAN, B. *Cooperative Notes*. Vol. 12, No. 1, Newsletter of the Northeast Cooperative Council, 1999. 4 pp.
139. HENEHAN, B. *Cooperative Notes*. Vol. 12, No. 2, Newsletter of the Northeast Cooperative Council, 1999. 6 pp.
140. HENEHAN, B. *Cooperative Notes*. Vol. 12, No. 3, Newsletter of the Northeast Cooperative Council, 1999. 6 pp.
141. KAISER, H.M. "**Director's Corner.**" *NICPRE Quarterly*, Vol. 5, No. 4, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Fourth Quarter 1999. p. 4.
142. KAISER, H.M. "**Director's Corner.**" *NICPRE Quarterly*, Vol. 5, No. 2, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Second Quarter 1999. p 4.
143. MILLIGAN, R.A. "**How to be a Great Boss.**" *Cornell University Turfgrass Times*, Vol. 10, No. 4, Winter 1999.
144. MILLIGAN, R.A. "**Manager's Quotes.**" *Investing in People*, Vol. 1, No. 6, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Summer 1999.
145. MILLIGAN, R.A. "**People Are Assets to Develop.**" *Investing in People*, Vol. 1, No. 5, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, January 1999. p. 1.
146. MILLIGAN, R.A. "**Thriving in a Time of Unprecedented Change.**" *Cornell University Turfgrass Times*, Vol. 10, No. 3, Fall 1999. p. 7.

147. MONEYPENNY, U. (ed.) *NICPRE Quarterly*. Vol. 5, No. 1, Newsletter of the National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, First Quarter 1999. 4 pp.
148. MONEYPENNY, U. (ed.) *NICPRE Quarterly*. Vol. 5, No. 2, Newsletter of the National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Second Quarter 1999. 4 pp.
149. MONEYPENNY, U. (ed.) *NICPRE Quarterly*. Vol. 5, No. 3, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Third Quarter 1999. 4 pp.
150. MONEYPENNY, U. (ed.) *NICPRE Quarterly*. Vol. 5, No. 4, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Fourth Quarter 1999. 4 pp.
151. MONEYPENNY, U. "**Editor's Notes.**" *NICPRE Quarterly*, Vol. 5, No. 3, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Third Quarter 1999. p. 1.
152. MONEYPENNY, U. "**Editor's Notes.**" *NICPRE Quarterly*, Vol. 5, No. 4, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Fourth Quarter 1999. p. 1.
153. Nichols, J. and O. FORKER. "**Priorities for the First Decade of the Twenty-First Century: NEC-63.**" *NICPRE Quarterly*, Vol. 5, No. 3, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Third Quarter 1999. pp. 1-2.
154. Schmit, T., R. BOISVERT and L.W. TAUER. "**Risks Experienced by New York Dairy Producers.**" News release for Ag News Service, Cornell University, 1999. 1 p.
155. Shaul, H.J. (ed.) *Investing in People*. Vol. 1, No. 5, Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, NY, January 1999. 2 pp.
156. SHEILS, C. *NY FarmNetWorking*. Issue No. 13, NY FarmNet, Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, NY, Spring 1999. 4 pp.
157. SHEILS, C. *NY FarmNetWorking*. Issue No. 14, NY FarmNet, Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, NY, Fall 1999. 4 pp.
158. TAUER, L.W. "**Do Dairy Farmers Make Money Using BST?**" News release for Ag News Service, Cornell University, 1999. 2 pp.
159. TAUER, L.W. "**How Much Do Dairy Farmers Increase Output When the Price of Milk Increases?**" News release for Ag News Service, Cornell University, 1999. 1 p.
160. TAUER, L.W. "**Productivity of Dairy Production in Individual States.**" News release for Ag News Service, Cornell University, 1999. 1 p.

161. TOMEK, W.G. ***Current Economic Situation***. Department of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, January-December (12 issues) 1999. 4 pp. (<http://www.cals.cornell.edu/dept/arme/extens/ces/>)
162. TOMEK, W.G. and H.M. KAISER. "**On Improving Econometric Analyses of Generic Advertising Impacts**." NEC-63 Spring 1999 Abstract. *NICPRE Quarterly*, Vol. 5, No. 3, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, Third Quarter 1999. p. 3.
163. UVA, W.L. "**Travel the Road to Success with a Marketing Plan**." *SmartMarketing* Newsletter, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, December 1999. (<http://www.cals.cornell.edu/dept/arme/hortmgt/pubs/smartmkt/index.htm>)
164. UVA, W.L. "**Trends in the New York State Vegetable Industry**." New York State Vegetable Growers' Association Newsletter, Newfield, NY, December 1999.
165. Vande Kamp, P. and H.M. KAISER. "**Optimal Temporal Policies in Fluid Milk Advertising**." *NICPRE Quarterly*, Vol. 5, No. 1, National Institute for Commodity Promotion Research and Evaluation, Dept. of Agricultural, Resource and Managerial Economics, Cornell University, Ithaca, NY, First Quarter 1999. pp. 1-2.

EXTENSION BULLETINS

- | Index
<u>No.</u> | Series
<u>No.</u> | |
|---------------------|----------------------|---|
| 166. | EB 99-01 | PARK, J.L. and G.A. GERMAN. The Promotion World According to Retail: A Look at Manufacturer Promotional Programs from the Retail Perspective. 1/99. 43 pp. (\$25 ea.) (<i>Contact the Food Industry Management Program, 115 Warren Hall, for copies.</i>) |
| 167. | EB 99-02 | PUTNAM, L.D. and W.A. KNOBLAUCH. Micro DFBS: A Guide to Processing Dairy Farm Business Summaries in County and Regional Extension Offices for Micro DFBS Version 4.2. 1/99. 160 pp. |
| 168. | EB 99-03 | MCLAUGHLIN, E.W., G.M. GREEN and K. PARK. Changing Distribution Patterns in the U.S. Fresh Produce Industry: Mid/Late-70's to Mid/Late-90's. 2/99. 25 pp. (\$25 ea.) (<i>Contact the Food Industry Management Program, 115 Warren Hall, for copies.</i>) |
| 169. | EB 99-04 | WHITE, G.B., D. Peterson and T.E. Martinson. Cost of Establishment and Production of Vinifera Grapes in the Finger Lakes Region of New York - 1997. 3/99. 21 pp. (\$5 ea.) (<i>Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.</i>) |
| 170. | EB 99-05 | PARK, J.L. and E.W. MCLAUGHLIN. The Retail Food Industry in 2003 -- An Executive Forecast. 3/99. 30 pp. (\$25 ea.) (<i>Contact the Food Industry Management Program, 115 Warren Hall, for copies.</i>) |
| 171. | EB 99-06 | KNOBLAUCH, W., L. PUTNAM and B. STANTON. Census of Agriculture Highlights, New York State, 1997. 4/99. 67 pp. |
| 172. | EB 99-07 | KNOBLAUCH, W.A., L.D. PUTNAM, J. KARSZES, S. Richards, J. Hanchar, C. Oostveen, B. Dehm, G. Allhusen and V. Smith. Dairy Farm Business Summary, Western and Central Plain Region, 1998. 5/99. 41 pp. (\$8 ea.) (<i>Contact Farm Business Mgt. and Finance Program, 358 Warren for copies.</i>) |
| 173. | EB 99-08 | KARSZES, J., W.A. KNOBLAUCH and L.D. PUTNAM. Dairy Farm Business Summary, New York Large Herd Farms, 300 Cows or Larger, 1998. 5/99. 43 pp. (\$12 ea.) (<i>Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.</i>) |
| 174. | EB 99-09 | CONNEMAN, G.J., L.D. PUTNAM, C.S. Wickswat, S. Buxton and D. Maxwell. Dairy Farm Business Summary, Northern Hudson Region, 1998. 6/99. 44 pp. (\$8 ea.) (<i>Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.</i>) |
| 175. | EB 99-10 | KNOBLAUCH, W.A., L.D. PUTNAM, M. Dennis, S.E. Hadcock, L.R. Hulle, M. Kiraly and J.J. Walsh. Dairy Farm Business Summary, Southeastern New York Region, 1998. 6/99. 44 pp. (\$8 ea.) (<i>Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.</i>) |

176. EB 99-11 KNOBLAUCH, W.A., L.D. PUTNAM, C.A. Crispell, J.W. Grace, J.S. Petzen, A.N. Dufresne and G. Albrecht. **Dairy Farm Business Summary, Western and Central Plateau Region, 1998.** 6/99. 44 pp. (\$8 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
177. EB 99-12 KNOBLAUCH, W.A., L.D. PUTNAM, C. Oostveen, M. Kiraly and J. Karszes. **Dairy Farm Business Summary: New York Small Herd Farms, 65 Cows or Fewer, 1998.** 8/99. 45 pp. (\$12 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
178. EB 99-13 LADUE, E.L., W.A. KnOblauch, D. Bowne, Z. Kurdieh, C. Oostveen, A.E. Staehr, C.Z. Radick, J. Karszes and L.D. PUTNAM. **Dairy Farm Business Summary, Central Valleys Region, 1998.** 8/99. 44 pp. (\$8 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
179. EB 99-14 MILLIGAN, R.A., L.D. PUTNAM, G. Yarnall, W. Van Loo, P. Murray and A. Deming. **Dairy Farm Business Summary, Northern New York Region, 1998.** 8/99. 44 pp. (\$8 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
180. EB 99-15 CUYKENDALL, C.H. and G.J. Bouchard. **Income Tax Management and Reporting for Small Businesses and Farms.** 10/99. 72 pp. (\$15 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
181. EB 99-16 KNOBLAUCH, W.A. and L.D. PUTNAM. **Dairy Farm Business Summary, Eastern New York Renter Summary, 1998.** 10/99. 31 pp. (\$12 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
182. EB 99-17 CONNEMAN, G., C. Crispell, J. Grace, J. KARSZES, E. Staehr, L. Torbert, L.D. PUTNAM, B. Casey and J. Degni. **Dairy Farm Business Summary, Intensive Grazing Farms, New York, 1998.** 10/99. 42 pp. (\$12 ea.) (*Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.*)
183. EB 99-18 PETERS, C. **Department Series Publications, June 1992 through December 1998.** 10/99. 33 pp. (<http://www.cals.cornell.edu/dept/arme/EB99-18.pdf>)
184. EB 99-19 MALONEY, T.R. **Management of Hispanic Employees on New York Dairy Farms: A Survey of Farm Managers.** 11/99. 27 pp.
185. EB 99-20 A.R.M.E. STAFF. **New York Economic Handbook 2000.** 12/99. 110 pp.
186. EB 99-21 WHITE, G.B., A.M. DeMarree and L.D. PUTNAM. **Fruit Farm Business Summary, Lake Ontario Region, New York, 1997.** 12/99. 27 pp. (<http://cals.cornell.edu/dept/arme/hortmgt/pubs/eb99-21.pdf>)
187. EB 99-22 WHITE, G.B., A.M. DeMarree and L.D. PUTNAM. **Fruit Farm Business Summary, Lake Ontario Region, New York, 1998.** 12/1/99. 27 pp. (<http://cals.cornell.edu/dept/arme/hortmgt/pubs/eb99-22.pdf>)

RESEARCH BULLETINS

- | Index
<u>No.</u> | Series
<u>No.</u> | |
|---------------------|----------------------|---|
| 188. | RB 99-01 | CUYKENDALL, C.H., G.B. WHITE, B.E. Shaffer, A.N. Lakso and R.M. Dunst. Economics of Drip Irrigation for Juice Grape Vineyards in New York State. 3/99. 29 pp. |
| 189. | RB 99-02 | Fogleman, S.L., R.A. MILLIGAN, T.R. MALONEY and W.A. KNOBLAUCH. Employee Compensation and Satisfaction on Dairy Farms in the Northeast. 4/99. 88 pp. (\$10 ea.) (Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.) (http://agecon.lib.umn.edu/aaea.html#aaea99) |
| 190. | RB 99-03 | Vande Kamp, P.R. and H.M. KAISER. Commodity Promotion Programs in the United States. 5/99. 36 pp. |
| 191. | RB 99-04 | Vande Kamp, P.R. and H.M. KAISER. Optimal Temporal Policies in Fluid Milk Advertising. 6/99. 26 pp. (Out of hard copies) (http://www.cals.cornell.edu/dept/arme/commodity/rbc.htm) |
| 192. | RB 99-05 | KAISER, H.M. and C. CHUNG. Impact of Generic Milk Advertising on New York State Markets. 6/99. 17 pp. (http://www.cals.cornell.edu/dept/arme/commodity/rbc.htm) |
| 193. | RB 99-06 | KAISER, H.M. and C. Chiambalero. Impact of Generic Fluid Milk and Cheese Advertising on Dairy Markets, 1984-98. 8/99. 42 pp. |
| 194. | RB 99-07 | HAGEN, J.M. and C.A. Santos. Analysis of the Global Competitiveness of Northeastern Food Firms: Experience and Interest in Foreign Activity. 7/99. 88 pp. (\$25 ea.) (Contact the Food Industry Management Program, 115 Warren Hall, for copies.) |
| 195. | RB 99-08 | UVA, W.L. An Analysis of Economic Dimensions of the New York State Greenhouse Industry. 9/99. 28 pp. (\$5 ea.) (Contact Carol Peters, 452 Warren Hall, for copies.) |
| 196. | RB 99-09 | Berger, A.M., W.A. KNOBLAUCH and J.E. PRATT. Management Strategies, Risk Considerations and Herd Size Analysis for Optimal Resource Allocation in Argentine Dairy Farms. 9/99. 26 pp. |
| 197. | RB 99-10 | MCLAUGHLIN, E.W., K. PARK, D.J. PEROSIO and G.M. GREEN. The New Dynamics of Produce Buying and Selling. 10/99. 72 pp. (\$25 ea.) (Contact the Food Industry Management Program, 115 Warren Hall, for copies.) |
| 198. | RB 99-11 | KNOBLAUCH, W.A., L.D. PUTNAM and J. KARSZES. Dairy Farm Management, Business Summary, New York State, 1998. 10/99. 83 pp. (\$12 ea.) (Contact Farm Business Mgt. and Finance Program, 358 Warren Hall, for copies.) |
| 199. | RB 99-12 | KAISER, H.M. Impact of Generic Fluid Milk and Cheese Advertising on Dairy Markets, 1984-1998 (Revised). 11/99. 41 pp. |

STAFF PAPERS

<u>Index</u> <u>No.</u>	<u>Series</u> <u>No.</u>	
200.	SP 99-01	Fogleman, S.L., R.A. MILLIGAN, T.R. MALONEY and W.A. KNOBLAUCH. Employee Compensation and Job Satisfaction on Dairy Farms in the Northeast. 8/99. 12 pp.
201.	SP 99-02	Hefetz, A. and G.B. WHITE. Grape Purchasing and Disease Management Strategies for Premium Wine Grapes. 9/99. 18 pp. (http://www.cals.cornell.edu/dept/arme/hortmgt/pubs/sp99-02.pdf)
202.	SP 99-03	POE, G., N. BILLS, B. Bellows, P. Crosscombe, R. Koelsch, M. Kreher and P. Wright. Documenting the Status of Dairy Manure Management in New York: Current Practices and Willingness to Participate in Voluntary Programs. 9/99. 26 pp.
203.	SP 99-04	KYLE, S. Agriculture in Sao Tome e Principe: Policy and Investment Options. 10/99. 42 pp.
204.	SP 99-05	CHAPMAN, D. and N. Khanna. An Economic Analysis of Petroleum and Military Security in the Persian Gulf. 11/99. 23 pp.
205.	SP 99-06	Santos, C., W. KNOBLAUCH and D. Gross. An Evaluation of Nutrient Management Planning and Impacts: French Creek Watershed, Chautauqua County, New York. 12/99. 23 pp.

WORKING PAPERS

- | Index
<u>No.</u> | Series
<u>No.</u> | |
|---------------------|----------------------|---|
| 206. | WP 99-01 | BARRETT, C.B. Does Food Aid Stabilize Food Availability? 1/99. 19 pp.
(http://www.cals.cornell.edu/dept/arme/staff/cbb2/wp99-01.pdf) |
| 207. | WP 99-02 | KANBUR, R. and X.B. Zhang. What Difference do Polarization Measures Make? An Application to China. 1/99. 18 pp. |
| 208. | WP 99-03 | Ethier, R.G. Valuing Electricity Assets in Deregulated Markets: A Real Options Model with Mean Reversion and Jumps. 2/99. 36 pp. |
| 209. | WP 99-04 | KANBUR, R. Income Distribution Implications of Globalization and Liberalization in Africa. 3/99. 19 pp. |
| 210. | WP 99-05 | Jayaraman, R. and R. KANBUR. International Public Goods and the Case for Foreign Aid. 3/99. 16 pp. |
| 211. | WP 99-06 | KANBUR, R. A Framework for Thinking Through Reduced Aid Dependence in Africa. 3/99. 11 pp. |
| 212. | WP 99-07 | TOMEK, W.G. and H.M. KAISER. On Improving Econometric Analyses of Generic Advertising Impacts. 3/99. 22 pp. |
| 213. | WP 99-08 | TAUER, L.W. and N. Lordkipanidze. Productivity of Dairy Production in Individual States. 4/99. 16 pp. |
| 214. | WP 99-09 | Wolff, C. The Economics of Oil Palm Production in Chiapas, Mexico. 5/99. 126 pp. |
| 215. | WP 99-10 | Rose, S.K. Non-Market Valuation Techniques: The State of the Art. 1/99. 48 pp. |
| 216. | WP 99-11 | SCHMIT, T.M., R.N. BOISVERT and L.W. TAUER. Measuring the Risks of New York Dairy Producers. 5/99. 14 pp. (http://agecon.lib.umn.edu/aaea.html#aaea99) |
| 217. | WP 99-12 | Hranaiova, J. and W.G. TOMEK. The Timing Option in Futures Contracts and Price Behavior at Contract Maturity. 6/99. 23 pp. |
| 218. | WP 99-13 | CHAPMAN, D. and N. Khanna. World Oil: The Growing Case for International Policy. 7/99. 32 pp. |
| 219. | WP 99-14 | KANBUR, R. and N. Lustig. Why is Inequality Back on the Agenda? 7/99. 32 pp. |
| 220. | WP 99-15 | SCHLOUGH, C. and D.H. STREETER. Cornell University's Entrepreneurship Education and Outreach Program, Evaluation and Proposal. 6/99. 19 pp. |
| 221. | WP 99-16 | Gudz, S.F. The Potential Role of Microfinance Institutions in Mobilizing Savings: Lessons from Kenya and Uganda. 7/99. 52 pp. |

222. WP 99-17 Hranaiova, J. **Price Behavior in Emerging Stock Markets: Cases of Poland and Slovakia.** 7/99. 30 pp.
223. WP 99-18 POLEMAN, T.T. **The Demand for Food in a Wealthier, More Populous World.** 8/99. 32 pp.
224. WP 99-19 Soshnin, A.I., W.G. TOMEK and H. DE GORTER. **Elasticities of Demand for Imported Meats in Russia.** 8/99. 33 pp.
225. WP 99-20 Koizumi, S. **Spicing Up India's Pepper Industry: An Economic Analysis.** 8/99. 112 pp.
226. WP 99-21 BARRETT, C.B., K. Brandon, C. Gibson and H. Gjertsen. **Locating Tropical Biodiversity Conversation Amid Weak Institutions.** 6/99. 15 pp.
227. WP 99-22 BARRETT, C.B. and T.J. Lybbert. **Is Bioprospecting a Viable Strategy for Conserving Tropical Ecosystems?** 6/99. 14 pp.
228. WP 99-23 BARRETT, C.B., J. R. Li and D. Bailey. **Factor and Product Market Tradability and Equilibrium in Pacific Rim Pork Industries.** 8/99. 31 pp.
229. WP 99-24 KANBUR, R. and L. Squire. **The Evolution of Thinking About Poverty: Exploring the Interactions.** 9/99. 62 pp.
230. WP 99-25 Ngunjiri, N. and D. CHAPMAN. **Demand for Visitation to U.S. National Park Areas: Entrance Fees and Individual Area Attributes.** 10/99. 28 pp.
231. WP 99-26 Rose, S.K., J. Clark, G.L. POE, D. Rondeau and W.D. SCHULZE. **The Private Provision of Public Goods: Tests of a Provision Point Mechanism for Funding Green Power Programs (Revised).** 10/99. 47 pp.
232. WP 99-27 Rose, S.K. **Public Forest Land Allocation: A Dynamic Spatial Perspective on Environmental Timber Management.** 10/99. 40 pp.
233. WP 99-28 TAUER, L. **Life Insurance Funding of Buy-Sell Arrangements in Small Businesses.** 11/99. 15 pp.
234. WP 99-29 Peterson, J.M., R.N. BOISVERT and H. DE GORTER. **Multifunctionality and Optimal Environmental Policies for Agriculture in an Open Economy.** 12/99. 33 pp.
235. WP 99-30 Mekhtiev, A. and R.N. BOISVERT. **Non-parametric Tests of Consumer Behavior in Transition Economies.** 12/99. 24 pp.
236. WP 99-31 Neill, S.P. and D.R. LEE. **Explaining the Adoption and Disadoption of Sustainable Agriculture: The Case of Cover Crops in Northern Honduras.** 12/99. 27 pp.

INDEX BY AUTHOR

<u>Author</u>	<u>Index No.</u>
A.R.M.E. Staff	185
Agras, J.	21, 55, 56
Anderson, B.	88
Barrett, C.	6, 7, 8, 9, 10, 17, 18, 23, 32, 58, 59, 60, 61, 62, 63, 64, 65, 66, 78, 82, 106, 107, 108, 117, 206, 226, 227, 228
Billah, K.	76
Bills, N.	11, 19, 90, 125, 202
Boisvert, R.	20, 47, 154, 216, 234, 235
Chapman, D.	1, 2, 12, 55, 56, 73, 204, 218, 230
Chau, N.	13, 67, 68
Christiaensen, L.	20
Christy, R.	14, 21, 69
Chung, C.	70, 71, 131, 132, 133, 192
Conneman, G.	174, 182
Conrad, J.	3, 72
Cuykendall, C.	135, 180, 188
de Gorter, H.	22, 33, 224, 234
Ethier, R.	46, 74, 208
Fogleman, S.	24, 97, 189, 200
Forker, O.	153
German, G.	166
Gloy, B.	25, 75
Green, G.	168, 197
Gudz, S.	221
Hagen, J.	54, 194

<u>Author</u>	<u>Index No.</u>
Hattery, M.	110, 111, 112, 113, 114, 115
Henehan, B.	89, 116, 137, 138, 139, 140
Hranaiova, J.	26, 217, 222
Kaiser, H.	70, 71, 85, 86, 87, 131, 132, 133, 141, 142, 162, 165, 190, 191, 192, 193, 199, 212
Kanbur, S.	207, 209, 210, 211, 219, 229
Karszes, J.	172, 173, 177, 178, 182, 198
Khanna, N.	204, 218
Knoblauch, W.	24, 127, 167, 171, 172, 173, 175, 176, 177, 178, 181, 189, 196, 198, 200, 205
Koizumi, S.	225
Kyle, S.	203
LaDue, E.	79, 92, 93, 178
Lesser, W,	5, 15, 27, 28, 29, 30, 31, 76
Lordkipanidze, N.	50, 213
Maloney, T.	24, 119, 184, 189, 200
McLaughlin, E.	168, 170, 197
McNamara, P.	16, 34, 77, 88
Milligan, R.	24, 35, 36, 37, 38, 39, 40, 41, 42, 43, 52, 94, 95, 96, 97, 102, 103, 104, 109, 119, 120, 121, 122, 123, 124, 136, 143, 144, 145, 146, 179, 189, 200
Minten, B.	22
Money Penny, U.	147, 148, 149, 150, 151, 152
Mount, T.	4, 12, 44, 74, 126
Ngure, N.	230
Park, J.	166, 170

INDEX BY AUTHOR

<u>Author</u>	<u>Index No.</u>
Park, K.	168, 197
Perosio, D.	197
Peters, C.	183
Peterson, J.	22, 45, 169, 234
Poe, G.	46, 80, 81, 83, 90, 202, 231
Poleman, T.	223
Pratt, J.	196
Putnam, L.	167, 171, 172, 173, 174, 175, 176, 177, 178, 179, 181, 182, 186, 187, 198
Ranney, C.	16, 34, 77, 88
Rose, S.	215, 231, 232
Ruiz, L.	31
Schlough, C.	220
Schmit, T.	31, 47, 154, 216
Schulze, W.	46, 57, 74, 83, 231
Shaul, H.	155

<u>Author</u>	<u>Index No.</u>
Sheils, C.	156, 157
Stanton, B.	11, 171
Stephenson	48, 49, 98, 99, 100, 128, 129
Streeter, D.	220
Suri, V.	12
Tauer, L.	47, 50, 84, 154, 158, 159, 160, 213, 216, 233
Tomek, W.	26, 85, 101, 161, 162, 212, 217, 224
Uva, W.	51, 52, 102, 103, 104, 130, 163, 164, 195
Vande Kamp, P.	86, 165, 190, 191
White, G.	53, 54, 91, 105, 135, 169, 186, 187, 188, 201
Wilcox, D.	114, 115
Wilde, P.	88
Wolff, C.	214

INDEX BY SUBJECT MATTER CATEGORY

<u>Subject</u>	<u>Index No.</u>
Farm business analysis	24, 47, 50, 84, 102, 103, 104, 157, 167, 169, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 185, 186, 187, 188, 189, 196, 198, 199, 200, 205, 216
Income tax management	93, 155, 180, 183
Farm transition planning	183
Human resource management	24, 35, 36, 37, 38, 39, 40, 41, 42, 43, 63, 94, 95, 96, 97, 109, 119, 120, 121, 122, 123, 124, 136, 143, 144, 145, 146, 155, 156, 183, 184, 189, 200
Farm labor policy and regulations	34, 155, 183
Finance	79, 92, 93, 183, 185, 208, 217, 221, 222
Dairy markets and policy	49, 84, 98, 99, 100, 128, 183, 185, 190, 191, 192, 199, 212
Horticultural product markets	33, 51, 52, 53, 91, 105, 130, 135, 163, 164, 169, 183, 185, 186, 187, 188, 190, 195, 201, 212
Cooperative enterprise	89, 116, 137, 138, 139, 140, 183
Agricultural and food policy	48, 59, 60, 62, 63, 70, 71, 76, 77, 82, 85, 86, 87, 88, 101, 106, 117, 129, 131, 132, 133, 134, 141, 142, 147, 148, 149, 150, 151, 152, 153, 161, 162, 165, 168, 171, 183, 190, 199, 206
Food industry management and markets	117, 166, 168, 170, 183, 185, 190, 194, 197, 212, 217, 222
Community development	16, 57, 61, 110, 111, 112, 113, 114, 115, 125, 183, 220
Economic development	5, 15, 16, 26, 65, 183, 203, 212, 220
Ag and the environment	7, 56, 62, 64, 82, 90, 183, 205
Farmland protection	19, 183
Environmental and resource economics	1, 2, 3, 4, 7, 11, 12, 44, 45, 46, 55, 56, 58, 62, 63, 72, 73, 74, 81, 83, 90, 126, 183, 185, 202, 204, 208, 215, 218, 226, 227, 230, 231, 232, 234, 236
International development	6, 7, 8, 9, 10, 17, 23, 58, 59, 60, 61, 62, 66, 78, 82, 106, 107, 118, 183, 203, 207, 209, 210, 211, 214, 221, 223, 225, 229, 236
International trade	13, 22, 33, 59, 67, 68, 108, 117, 161, 183, 194, 203, 218, 224, 228
Applied economics and analytical methods	6, 7, 8, 13, 55, 59, 60, 61, 62, 63, 67, 68, 75, 80, 84, 108, 117

Opportunities: The Charles H. Dyson School of Applied Economics and Management is an internationally renowned school in the areas of business, management, agricultural economics, environmental and resource economics, and international and development economics. The undergraduate program is one of only three accredited undergraduate business degree programs in the Ivy League.Â College of Agriculture and Life Sciences Knowledge with purpose Cornell University is an innovative Ivy League university and a great place to work. Our inclusive community of scholars, students and staff impart an uncommon sense of larger purpose and contribute creative ideas to further the university's mission of teaching, discovery and engagement. Help Center. less. Cornell University. Charles H. Dyson School of Applied Economics & Management. All Departments. 350 Documents.Â In the last twenty years there has been a large interest in sustainable winegrowing initiatives worldwide. As a consequence, the wine sector has seen the growth of " environmentally-friendly " and ethical claims according to specific more. In the last twenty years there has been a large interest in sustainable winegrowing initiatives worldwide. As a consequence, the wine sector has seen the growth of " environmentally-friendly " and ethical claims according to specific eco-certification schemes and labelling programs.