



American Indians in the Marketplace: Persistence and Innovation Among the Menominees and Metlakatans, 1870-1920

By Brian C. Hosmer

University Press of Kansas. Paperback. Book Condition: New. Paperback. 328 pages. Dimensions: 8.7in. x 5.8in. x 0.9in. Although it is usually assumed that Native Americans have lost their cultural identity through modernization, some peoples have proved otherwise. Brian Hosmer explores what happened when cultural identity and economic opportunity converged among two Native American communities that used community-based industries to both generate income and sustain their cultures. Comparing a lumber business run by the Menominees of Wisconsin and a salmon cannery established by British Columbian and Alaskan Tsimshian communities known as Metlakatla, Hosmer reveals how each tribe responded to market and political forces over fifty years. Hosmer's innovative ethnohistory recounts how these Indians used the marketplace to maintain their distinctiveness to a far greater extent than those who became wage earners in the white man's world. Hosmer shows that by selectively incorporating elements of American capitalism into their cultural lives, the Menominees and Metlakatans came to view modernization less as a threat to their tribal life than as a means for maintaining their independence. These tribes embraced the same market accused of hastening the demise of native societies and became comparatively successful in American terms even as they both honored fundamental values...



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PDF | On Dec 1, 2000, Alice Littlefield and others published American Indians in the Marketplace: Persistence and Innovation among the Menominees and Metlakatlans, 1870-1920, by Brian C. Hosmer. Lawrence: University Press of Kansas, 1999. Reviewed by Alice Littlefield | Find, read and cite all the research you need on ResearchGate. and Metlakatlans, 1870-1920, by Brian C. Hosmer. Lawrence: University Press of Kansas, 1999, xvi, 309 pp. American Indians in the Marketplace: Persistence and Innovation among the Menominees and Metlakatlans, 1870-1920. By Brian C. Hosmer. In recent years the study of native Americans has emphasized their response to incentives, among them the economic incentives associated with European contact. Despite the initial cultural and religious divide between aboriginals and the newcomers, historians are becoming increasingly of the view that, in many dimensions, Indians approached the market much as did nonnative consumers and producers. [Show full abstract] Reviewing field material it focuses on two aspects of India's informal economy - the persistence of small firms and their regulation by social institutions rather than by the state.