

Social Psychology: Goals In Interaction

By Douglas T Kenrick, Steven L Neuberg

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Douglas T. Kenrick is Professor of Psychology at Arizona State University. His research and multi-edition textbooks (Psychology, with John Seamon; and Social Psychology: Goals in Interaction, with Steven Neuberg and Robert B. Cialdini).

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Structural social psychology originated with the work of economists, psychologists, and sociologists interested in explaining social interactions more formally and mathematically with the goal of creating testable hypotheses. Structural social psychology assumes that social actors are driven by rational concerns centered on maximizing rewards and minimizing punishments. Another related assumption is that interactions based on rational calculations result in formally structured individual, group, and institutional interactions. This approach is related to cognitive and intrapersonal social psych... [a] Social Psychology Department, Goethe University Frankfurt, Frankfurt, Germany. [b] Social Psychology Department, University of Zurich, Zurich, Switzerland. [c] Social Psychology Department, FernUniversität in Hagen, Hagen, Germany. [d] Department of Psychology and Communication Studies, University of Idaho, Moscow, ID, USA. [e] School of Psychological Sciences, Tel Aviv University, Tel Aviv, Israel. Abstract. Members of conflicting groups experience threats to different identity dimensions, resulting in the need to restore the aspect of identity that was threatened. Do these needs translate In the field of psychology, social psychology is the scientific study of how the thoughts, feelings, and behaviors of individuals are influenced by the actual, imagined, and implied presence of others. In this definition, scientific refers to the empirical investigation using the scientific method, while the terms thoughts, feelings, and behaviors refer to the psychological variables that can be measured in humans. Moreover, the notion that the presence of others may be imagined or implied suggests